

# CAPABILITY STATEMENT



## COMPANY OVERVIEW

Since 1993, ETC Compliance Solutions (ETC) has specialized in regulatory compliance training and consulting services in the areas of OSHA, MSHA, DOT / IATA, HAZWOPER, RCRA and Asbestos. We understand that navigating the maze of federal and state regulations is a daunting task and can often require professional assistance. Our goal is to help you meet regulatory compliance through excellence in education, training and consulting by utilizing our professional team of highly qualified experts.

We're pleased to say that over 51,500 individuals, representing 4,650+ companies, from areas throughout Arizona, the United States and around the world, have trusted ETC to provide them with quality EHS services.

## DIFFERENTIATORS

ETC stands out from the rest because of our customized approach to your EHS situation. We take the time to ask questions and get to the source of the problem. Our clients demand a variety of approaches to get the job done right, on time and within budget. We understand the business owner's perspective and the often difficult task of doing the right thing while managing the bottom line.

What else sets us apart from the competition?

**Trusted Safety Professionals** – We believe there is absolutely *NO SUBSTITUTE* for real-world, practical experience and with average careers of over 30 years in industry, our safety professionals are seasoned veterans, armed with expertise gained only through working years on the front lines. With competencies that overlap many areas of industry, ETC provides an engaging, dynamic training and consulting experience unlike anyone else.

**Responsive & Reliable Service** – Our commitment to our clients is proven by long-term relationships, repeat business and referrals.

**Cost Effective Options** – Our proven track record suggests that regulatory compliance doesn't have to break-the-bank.

## PAST PERFORMANCE

ETC serves all industries requiring compliance with Federal (OSHA, DOT, MSHA, and EPA), State and Municipal regulations. Aside from serving conventional general and construction industry clients, we also extensively serve the mining industry, military groups, and local, state, and federal governmental agencies.

We are proud to maintain annual training and consulting contracts with the City of Phoenix, City of Scottsdale Water Resources Department, City of Tucson, State of Arizona and Nikola.

## COMPANY SUMMARY

- Established in 1993
- Woman-Owned Small Business (WOSB)
- **DUNS:** 116944507
- **CAGE:** 887G9
- **NAICS:** 541620  
611699  
611430
- **Regional Areas:**  
ETC may be based in Arizona, but people all over the world have challenges when it comes to safety and environmental compliance issues. Our safety professionals have assisted clients throughout the United States, Canada, Mexico, Central America, South America, Africa, Germany and Australia. *If there's a way to get to you, we will!*

## CONTACT INFORMATION

ETC Compliance Solutions  
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[www.e-t-c.com](http://www.e-t-c.com)  
520.321.1999  
602.923.9673

## CONTACT

Kevin Champagne, CEO  
[mail@e-t-c.com](mailto:mail@e-t-c.com)

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## CORE COMPETENCIES & MAIN AREAS OF FOCUS

ETC's experience across diverse industries, both public and private, gives us the tools to efficiently assess your safety, health and environmental compliance needs and to recommend an appropriate plan of action to achieve your goals. We accomplish this through training – open enrollment and custom – and consulting services.

**Open Enrollment Training** classes are held at ETC's facilities in Phoenix and Tucson and are designed to meet mandated training requirements. These classes are a great option for supplemental training needs for new hires, for employees who miss scheduled training due to illness or vacation, or to stretch training dollars when class size does not warrant the cost of onsite training.

**Custom Training** offers your company the option to train when it's convenient for your business (early mornings, weekends or your off-season); address site-specific compliance challenges more in-depth; give your employees the advantage of hands-on, real-world scenarios at your work-site; and train to your SOPs, your safety programs and reinforce your safety culture.

**EHS Consulting Services** help you to identify where your health and safety program may be falling short. A comprehensive safety program has many elements and we help you to pinpoint those areas and make a plan for improvement.

Some areas of training and consulting solutions we specialize in include:

### Training Services\*

Arc Flash / Electrical Safety  
Asbestos  
Confined Space  
Fall Protection  
First Aid / CPR / AED  
Hazmat Transportation (DOT & IATA)  
HAZWOPER  
MSHA  
OSHA Outreach –  
Construction & General Industry  
RCRA

### Consulting Services\*

Compliance Assessments  
Emergency Response Plans  
Ergonomic Assessments  
Evacuation Contingency Plans  
Fire Systems Analyses  
HazCom / GHS Compliance  
Health & Safety Plans  
Risk Management Plans  
Safety Management Services  
Safety Program Development  
Training Needs Assessments

*\*These lists are a representation of our services. ETC will customize training and/or consulting services to your site-specific needs.*

## CLIENTS AT A GLANCE

Bureau of Land Management  
Bureau of Reclamation  
Department of Agriculture  
Department of Labor  
Federal Aviation Administration  
Forest Service  
Geological Survey  
AZ Dept. of Environmental Quality  
City of Chandler  
City of Phoenix  
City of Scottsdale Water Resources  
City of Surprise  
City of Tucson  
Maricopa County  
Pima County  
State of Arizona  
Air & Army National Guards  
Davis Monthan Air Force Base  
Fort Huachuca  
Apache Nitrogen  
AZ Electric Utilities – APS & TEP  
BASF Corporation  
CalJet  
Caterpillar  
Corning Gilbert  
Fisher Industries  
Marana Aerospace Solutions  
Nikola  
Northrop Grumman  
Raytheon  
South32  
Sumika Electronic Materials  
Ventana Medical Systems  
Vulcan Materials Company

11.2021

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